

**UNITED STATES DISTRICT COURT  
MIDDLE DISTRICT OF TENNESSEE  
NASHVILLE DIVISION**

OTTER PRODUCTS, LLC and TREEFROG  
DEVELOPMENTS, INC.,

Plaintiffs,

v.

A&C BUSINESS ENTERPRISES LLC; and  
ADAM HARRINGTON, all doing business as  
“GIMME A \$5;” and JOHN DOES 1-5,

Defendants.

CASE NO. XX-CV-XX

**COMPLAINT**

Plaintiff Otter Products, LLC (“Otter Products”) and Treefrog Developments, Inc. (“LifeProof”) (hereinafter collectively referred to as “Plaintiffs”), through their attorneys complaining of A&C Business Enterprises LLC; and Adam Harrington, all doing business as “Gimme A \$5;” and "John Does" 1-5 (hereinafter collectively referred to as "Defendants") hereby allege as follows:

**STATEMENT OF THE CASE**

1. Plaintiffs are the designers and distributors of the highest quality and most recognizable cell phone, and other electronics, protective cases in the world. Unfortunately, great success attracts clandestine companies and individuals unjustly enriching themselves by distributing cheap unauthorized imitation cell phone cases in order to fool unsuspecting consumers and the public.

2. These counterfeit cell phone cases provide little, if any, protection to consumer’s expensive electronics and, therefore, Defendants are not only causing great harm to Plaintiffs

but to the general public as well.

3. Through its brand protection enforcement efforts, Plaintiffs learned of the distribution of a great amount of knock-off cell phone cases being distributed through Defendants and their eleven (11) retail locations spread across Tennessee, Georgia, and Kentucky.

4. Despite being put on notice of these illegal sales and despite retaining counsel, Defendants have taken no meaningful efforts to curtail their infringement. Defendants' infringement of Plaintiffs' trademarks is clearly willful. Up until the filing of this case, Plaintiffs are discovering additional sales by Defendants of their illegal products in increasing numbers. Defendants' counterfeiting is substantial.

5. This action concerns the distribution of large quantities of merchandise bearing counterfeits and infringements of Plaintiffs' federally registered trademarks in the United States. Defendants have willfully infringed Plaintiffs' valuable trademarks, creating a strong likelihood of confusion among consumers who expect that merchandise bearing Plaintiffs' trademarks will be genuine product by Plaintiffs, and causing both monetary and other irreparable injury to Plaintiffs and the public at large.

6. This is a suit by Plaintiffs against Defendants for: (i) counterfeiting and infringement of registered trademarks in violation of Section 32 of the Lanham Act, 15 U.S.C. § 1114; (ii) federal trademark dilution in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(c); (iii) unfair competition, false designation of origin, and false description in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a); (iv) unfair and deceptive business practices in violation of the Tennessee Consumer Protection Act, Tenn. Code § 47-18-109; and (v) state trademark dilution under Tenn. Code § 47-25-513.

7.

## **JURISDICTION AND VENUE**

8. This Court has jurisdiction over the federal trademark claims asserted in this action under 15 U.S.C. § 1121, and 28 U.S.C. § 1331 and 28 U.S.C. § 1338. This Court has supplemental subject matter jurisdiction over state law claims pursuant to 28 U.S. C. § 1367(a) in that the state law claims form part of the same case or controversy as the federal claims.

9. Defendants are subject to the Court's jurisdiction because they have committed the acts complained of herein in this District, reside in, and do business in this District.

10. Defendants are subject to the jurisdiction of this Court pursuant to and in accordance with Rule 4 of the Federal Rules of Civil Procedure.

11. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b).

## **PARTIES**

12. Otter Products is a limited liability company duly organized and existing under the laws of the State of Colorado and having its principal place of business located at 209 S. Meldrum Street, Fort Collins, CO 80521.

13. LifeProof is a Delaware corporation with its principal place of business located at located at 209 S. Meldrum Street, Fort Collins, CO 80521.

14. Upon information and belief, defendant A&C Business Enterprises LLC is a Tennessee limited liability company with its principal place of business located at 801 Steam Plant Road, Gallatin, TN 37066.

15. Upon information and belief, defendant Adam Harrington ("Harrington") is the Chief Executive Officer of A&C Business Enterprises LLC and therefore has the right and ability to control the actions of the corporate defendant. Harrington resides at 1306 Stonewall Blvd, Murfreesboro, TN 37130.

16. The identities of "John Does" 1-5 are not currently known to Plaintiffs. Upon

information and belief, they are associated with Defendants and have contributed to Defendants' unlawful activities. Plaintiffs will use its best efforts to identify these "John Does", and upon further knowledge and investigation, Plaintiffs will amend its pleadings accordingly.

## **FACTUAL ALLEGATIONS**

### **A. Plaintiffs' Famous Products and Trademarks**

17. Otter Products began with the entrepreneurial vision of its founder, Curt Richardson. An injection molder by trade, Richardson designed the first "OtterBox" in 1995. The first OtterBox was a durable waterproof box used to keep electronics dry while participating in outdoor sports such as kayaking or fishing. However, through iterative design changes, what started as a waterproof box evolved into a line of functional, durable, and award-winning personal electronics cases. Today, Otter Products' OtterBox<sup>®</sup> cases stand as one of the best-selling brands of mobile phone and tablet cases worldwide, with cases for a broad variety personal electronics.

18. LifeProof was subsequently founded by an entrepreneur Gary Rayner in 2009. Known by the accuracy of its trade name, LifeProof has gained a strong reputation for designing and manufacturing highly resistant smartphone and tablet cases. LifeProof's award-winning polycarbonate design is able to withstand the harshest of elements, providing water resistance, dirt resistance, and shock absorbency. Otter Products acquired LifeProof in 2013 and they have been doing business collectively ever since.

19. Since their inceptions, Otter Products and LifeProof have marked their brands' products (OtterBox<sup>®</sup> and LifeProof<sup>®</sup> respectively) with trademarks that have come to symbolize their profound company heritage, entrepreneurial spirit, and superior craftsmanship. These reputations started with the design of the first OtterBox<sup>®</sup> in 1995 and first LifeProof<sup>®</sup> in 2009 and have since expanded into a robust global marketplace. From their prescient inceptions to

their products' establishment as household names, Plaintiffs have expended great amounts of time, money, and effort advertising and promoting their respective trademarks globally, including throughout the United States and in this District. As a result of these investments and their widespread success, Plaintiffs have developed considerable goodwill and reputations for the highest quality products. Plaintiffs have continuously used their trademarks to distinguish their OtterBox<sup>®</sup> and LifeProof<sup>®</sup> products, as well as uphold these reputations.

20. Plaintiffs are the owners of various trademarks registered with the United States Patent and Trademark Office ("USPTO"). Such trademarks include, but are not limited to the following, among others:

Trademark	USPTO Registration Number	Registration Date	Goods
OTTERBOX	3788534	08/25/2009	IC 009. US 021 023 026 036 038. G & S: Protective cases for handheld electronic devices, namely, portable music players, portable video players, cell phones and computers; specially adapted protective carrying cases for computers.
OTTER BOX	3788535	05/11/2010	IC 009. US 021 023 026 036 038. G & S: Protective cases for handheld electronic devices, namely, portable music players, portable video players, cell phones and computers; specially

			adapted protective carrying cases for computers.
<b>OTTERBOX</b>	4602221	09/09/2014	IC 009. US 021 023 026 036 038. G & S: Protective covers and cases for handheld electronic devices, namely, cell phones, portable media players, tablets, personal digital assistants, e-book readers, and computers; protective covers and cases for computers.
DEFENDER SERIES	4616874	10/07/2014	IC 009. US 021 023 026 036 038. G & S: Protective covers and cases for personal electronic devices, namely, cell phones.
DEFENDER SERIES	3623789	05/19/2009	IC 009. US 021 023 026 036 038. G & S: Protective cases for interactive, handheld electronic devices, namely, portable music players, portable video players and tablet computers.
	3791318	05/18/2010	IC 009. US 021 023 026 036 038. G & S: Protective cases for handheld electronic devices,

			namely, portable music players, portable video players, cell phones and computers; specially adapted protective carrying cases for computers.
STRADA SERIES	4864518	12/1/2015	IC 009. US 021 023 026 036 038. G & S: Protective cases and covers for personal electronic devices, namely, mobile phones, smartphones, tablets, computers, e-book readers, portable media players; Bags, folios and carrying cases specially adapted for personal electronic devices, namely, mobile phones, smartphones, tablets, computers, e-book readers, portable media players.
STATEMENT SERIES	4952893	05/03/2016	IC 009. US 021 023 026 036 038. G & S: Protective cases, covers, bags, and carrying cases for personal electronic devices, namely, mobile phones, smartphones, tablet computers, and e-book readers

<p style="text-align: center;"> <b>Giving Back</b>    GIVING BACK </p>	<p style="text-align: center;">5356304</p>	<p style="text-align: center;">12/12/2017</p>	<p>IC 009. US 021 023 026 036 038. G &amp; S: Protective cases and covers for mobile electronic devices, namely, smartphones, tablet computers; protective cases and covers adapted to accommodate external accessories for use with mobile electronic devices, namely, smartphones, tablet computers; accessories specially adapted for use with protective cases and covers for smartphones, tablet computers, namely, batteries and power management systems in the nature of external batteries, battery boxes and battery chargers.</p>
<p style="text-align: center;">DEFENDER SERIES PRO</p>	<p style="text-align: center;">5726083</p>	<p style="text-align: center;">04/16/2019</p>	<p>IC 009. US 021 023 026 036 038. G &amp; S: Protective cases, carrying cases, casings, and covers for portable electronic devices, namely, cell phones, tablet computers, cases and holsters specially adapted for holding or carrying mobile</p>

			electronic devices, namely, mobile phones, tablet computers.
TRACTION SERIES	5910713	11/12/2019	IC 009. US 021 023 026 036 038. G & S: Protective cases and covers for personal electronic devices, namely, mobile phones, smartphones, and tablet computers.
VUE SERIES	5727921	04/16/2019	IC 009. US 021 023 026 036 038. G & S: Protective cases, covers, bags, and carrying cases for personal electronic devices, namely, mobile phones, smartphones, tablet computers, and e-book readers.
FIGURA SERIES	5765856	05/28/2019	IC 009. US 021 023 026 036 038. G & S: Protective cases, covers, bags, and carrying cases for personal electronic devices, namely, mobile phones, smartphones, tablet computers, and e-book readers.

STATEMENT SERIES MODERNE	5765857	05/28/2019	IC 009. US 021 023 026 036 038. G & S: Protective cases, covers, bags, and carrying cases for personal electronic devices, namely, mobile phones, smartphones, tablet computers, and e-book readers.
LUMEN SERIES	6073954	06/09/2020	IC 009. US 021 023 026 036 038. G & S: Protective covers and cases for handheld electronic devices, namely, cell phones, smartphones and personal digital assistants.
OTTERBOX	6077573	06/16/2020	IC 009. US 021 023 026 036 038. G & S: Protective display screen covers for tablet computers, smart phones and electronic reading devices; Stands, mounts, covers and cases specifically adapted for electronic devices, namely, speakers, microphones, smart speakers, display screens, and smart displays; Protective cases for laptop computer, tablet computers, and

			accessories for laptop and tablet computers, namely, keyboards and speakers.
WAKE	6126479	08/11/2020	IC 009. US 021 023 026 036 038. G & S: Protective cases and covers for mobile electronic devices, namely, smartphones, tablet computers, electronic reading devices and mobile electronic devices.
VIVA SERIES	6149005	09/08/2020	IC 009. US 021 023 026 036 038. G & S: Protective cases, covers, and carrying cases for personal electronic devices, namely, mobile phones, smartphones, and tablet computers.

	4520890	04/29/2014	IC 009. US 021 023 026 036 038. G & S: Protective cases, carrying cases, casings, and covers for portable electronic devices, namely, cell phones, portable media players, electronic tablets, electronic book readers, and laptop computers; cases and holsters specially adapted for holding or carrying mobile electronic devices, namely, mobile phones, electronic tablets, electronic book readers; accessories specially adapted
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			for mobile electronic devices, namely, belt clips, shoulder straps, and hand straps.
	4522877	04/29/2014	IC 009. US 021 023 026 036 038. G & S: Protective cases, carrying cases, casings, and covers for portable electronic devices, namely, cell phones, portable media players, electronic tablets, electronic book readers, and laptop computers; cases and holsters specially adapted for holding or carrying mobile electronic devices, namely, mobile phones, electronic tablets, electronic book readers; accessories specifically adapted for mobile electronic devices, namely, belt clips, shoulder straps, or hand straps sold as a unit with the bags, cases, and holsters.
LIFEPROOF	4519288	04/22/2014	IC 009. US 021 023 026 036 038. G & S: Protective cases, carrying cases, casings, and covers for portable electronic devices, namely, cell phones, portable media players, electronic tablets, electronic book readers, and laptop computers; cases and holsters specially adapted for holding or carrying mobile electronic devices, namely, mobile phones, electronic tablets, electronic book readers; accessories specifically adapted for mobile electronic devices, namely, belt clips, shoulder straps, or hand straps sold as a unit with the bags, cases, and holsters.
LIFEPROOF	4057201	11/15/2011	IC 009. US 021 023 026 036 038. G & S: Accessories for electronic goods and communications apparatus, namely, protective housings, carrying cases, cases and covers for portable electronic goods and communications apparatus, namely, cell

			phones, lap tops, tablet computers for Ebook, magazine and newspaper reading, and portable media players.
FRĒ	4397480	09/03/2013	IC 009. US 021 023 026 036 038. G & S: Protective covers specially adapted for personal electronic devices, and accessories for personal electronic devices, namely, belt clips, bar mounts and mount adapters, armbands, and headphone adapters.

(hereinafter collectively referred to as the “Plaintiffs Registered Trademarks”).

21. The Plaintiffs Registered Trademarks are valid, in full force and effect, protectable and exclusively owned by Plaintiffs. Plaintiffs have continuously used the Plaintiffs Registered Trademarks during all time periods relevant to Plaintiffs’ claims. As a result, the Plaintiffs Registered Trademarks have become incontestable pursuant to 15 U.S.C. § 1065.

22. The Plaintiffs Registered Trademarks have been used regularly in interstate commerce, including within this District, to identify and distinguish Plaintiffs’ high-quality merchandise including, but not limited to, dirt resistant mobile phone cases, dirt resistant tablet cases, shock resistant mobile phone cases, shock resistant tablet cases, drop resistant mobile phone cases, drop resistant tablet cases, mobile phone accessories, tablet accessories, and other goods.

23. Due to the overwhelming amount of resources exhausted by Plaintiffs in order to create, protect, enforce, and promote the Plaintiffs Registered Trademarks, the Plaintiffs Registered Trademarks have achieved secondary meaning as identifiers of high quality merchandise including, but not limited to, dirt resistant mobile phone cases, dirt resistant tablet cases, shock resistant mobile phone cases, shock resistant tablet cases, drop resistant mobile

phone cases, drop resistant tablet cases, mobile phone accessories, tablet accessories, and other goods.

24. The Plaintiffs Registered Trademarks are recognized around the world and throughout the United States by consumers as signifying authentic, high-quality OtterBox® and LifeProof® products. As such, the Plaintiffs Registered Trademarks qualify as famous marks as the term is used in 15 U.S.C. § 1125(c)(1) and achieved such fame prior to Defendants' conduct that is the subject of this Complaint.

**B. Defendants' Unauthorized Activities**

25. Upon information and belief, Defendants are offering for sale, selling, and using in interstate commerce merchandise bearing counterfeits and infringements of the Plaintiffs Registered Trademarks (the "Counterfeit Product").

26. Despite having notice of their illegal activities, Defendants continue to offer for sale and sell a large amount of Counterfeit Product. Defendants are willful infringers of the Plaintiffs Registered Trademarks causing irreparable harm to Plaintiffs and the unsuspecting public who are being defrauded into purchasing such illegal merchandise.

27. Plaintiffs regularly monitor the eBay.com ("eBay") marketplace for the sale of Counterfeit Product. As part of these policing efforts, Plaintiffs request the shutdown of listings offering for sale and selling Counterfeit Product; make purchases of Counterfeit Product to obtain information about sellers; and send cease and desist letters to eBay users who are offering for sale and selling Counterfeit Product in order to seek information about the user's supplier(s) of Counterfeit Product.

28. On or about February 2020, in response to a cease and desist letter concerning the sale of Counterfeit Product, the eBay seller known under the screen name "rampage250" informed Plaintiffs' counsel that he purchased his Counterfeit Product from a "Gimme a \$5"

retail store located in Dalton, GA. This eBay seller stated that he purchased eight (8) brand new and unused cell phone cases labeled as “OtterBox” from “Gimme a \$5”. All of these cases were Counterfeit Product.

29. As a result of this, Plaintiffs began investigating “Gimme A \$5”.

30. Upon information and belief, Defendants operate nine (9) “Gimme A \$5” retail locations in Tennessee, one (1) in Kentucky, and one (1) in Georgia. These stores operate with the same sales model: on Saturday or Sunday new products arrive to the store and are offered for sale at \$5 each; over the course of a week the cost of each item is reduced until it is offered for sale for \$.25 on Friday.

31. Plaintiffs’ cell phone cases retail between \$50 and \$60, for some models, and for Plaintiffs’ brand new and unused products to be sold at prices drastically below cost immediately should have alerted Defendants that this merchandise may not be authentic.

32. After Plaintiffs’ initial discovery of “Gimme A \$5” as a source for Counterfeit Product, Plaintiffs would continue to learn about many other eBay sellers buying Counterfeit Product from various “Gimme A \$5” retail locations.

33. From February 2020 until September 30, 2020, an additional fourteen (14) eBay sellers informed Plaintiffs that they purchased their Counterfeit Product from Defendants.

34. These now fifteen (15) eBay sellers all spread across Tennessee and Georgia, having no relation to each other, all named “Gimme a \$5” as their source of Counterfeit Product. These eBay users purchased a large quantity of product from Defendants and claimed that they purchased such new and unopened cases for as little as \$.25. Legitimate OtterBox® and LifeProof® cases would never sell as new for such a deflated amount.

35. Therefore, on September 30, 2020, Plaintiffs’ counsel sent Defendants a cease and desist letter putting them on specific notice of their illegal activities, demanding that they

immediately cease the offer for sale and sale of any Counterfeit Product, and comply with further demands.

36. On or about October 5, 2020, Plaintiffs' counsel received an e-mail from Defendants' counsel, Parker T. Brown of Fidelis Law, PLLC, copying Harrington, demanding additional information from Plaintiffs and failing to state that Defendants would cease their infringement.

37. On that same day, Plaintiffs' counsel responded to Mr. Brown providing an email from an eBay seller naming Defendants as its source of Counterfeit Product and again reiterating the demand that Defendants cease all sales of Counterfeit Product.

38. On October 6, 2020, Plaintiffs' counsel and Defendants' counsel had a telephone call to discuss the sales of Counterfeit Product. Defendants' counsel was again informed of the ongoing illegal activity and he claimed that his client would investigate the matter and propose ways to stop the infringement.

39. Following this call, Plaintiffs' counsel provided Mr. Brown with a receipt originating from a "Gimme A \$5" retail location obtained by an eBay seller. Also, this eBay seller's contact information was provided to Mr. Brown so he could validate the purchase and answer any additional questions about this particular transaction.

40. On October 13, 2020, Plaintiffs' counsel sent a follow-up email to Defendants' counsel after not hearing back from him concerning Plaintiffs' allegations. On the same day, Mr. Brown responded claiming that he was in the process of investigating the issues and will get back to Plaintiffs' counsel regarding steps moving forward.

41. Despite this claim, Plaintiffs have never heard back from Defendants or their counsel.

42. More concerning, despite the cease and desist letter and additional demands by

Plaintiffs' counsel for Defendants to cease the infringement, Defendants' distribution of Counterfeit Product continued.

43. Since September 30, 2020, the date of the cease and desist letter to Defendants, an additional twelve (12) eBay sellers have named Defendants as their source of Counterfeit Product. The most recent eBay seller named Defendants as their source of Counterfeit Product days before the filing of this action. Many of Defendants' sales to these eBay sellers occurred following notice to Defendants.

44. In total, twenty-seven (27) different eBay sellers have identified Defendants as their source of Counterfeit Product.

45. Despite Plaintiffs' efforts to curtail the illegal activities, Defendants' infringement has continued uninterruptedly forcing Plaintiffs to further investigate Defendants.

46. On or about November 1, 2020, Plaintiffs' agent ("Agent") went to the "Gimme A \$5" retail location in Jackson, TN. While at the location, Agent discovered at least eight (8) "OtterBox" cases suspected of being Counterfeit Product. At this time, Agent purchased three (3) "OtterBox" cases for \$5 each ("Purchases"). This cost is drastically below the retail sales prices of these items.

47. Subsequently, Plaintiffs reviewed the Purchases and confirmed that the Purchases were not authentic OtterBox<sup>®</sup> merchandise and did, in fact, bear counterfeits and infringements of the Plaintiffs Registered Trademarks.

48. Defendants through the cease and desist letter, retaining counsel, subsequent emails, and telephone conversations were on full notice that their actions were illegal but continued to infringe the Plaintiffs Registered Trademarks. Defendants' infringement is clearly willful.

49. Upon information and belief, Harrington, who was copied on emails, was fully

aware of this issue but he and his company failed to take any adequate measures to prevent the continued sale of Counterfeit Product. Harrington is directly involved with and authorized the unauthorized activities described herein; Harrington was aware of the infringing activity and continued to permit his company to distribute Counterfeit Product; and Harrington has a financial interest in and the right and ability to control the action of the herein corporate defendant. Therefore, Harrington is directly, contributorily, and / or vicariously liable for the infringement of the Plaintiffs Registered Trademarks.

50. Just days prior to the filing of this case, another eBay seller revealed that he purchased numerous Counterfeit Product from the Defendants at the store located in Clarksville, TN. It appears that, despite Plaintiffs' attempts to curtail the infringement, it has only increased and Defendants have not taken any affirmative actions to stop it.

51. Defendants' offer for sale and actual sale of the Counterfeit Product in the United States constitutes an illegal use in commerce of the Plaintiffs Registered Trademarks in connection with the sale, offering for sale, or distribution of the Counterfeit Product.

52. The Counterfeit Product offered for sale and sold by Defendants were not manufactured, authorized, or sponsored by Plaintiffs. Thus, consumers will be confused and disappointed by the differences between the Counterfeit Product distributed by Defendants and the genuine Plaintiffs merchandise manufactured and sold by Plaintiffs or their affiliates.

53. As a result of Defendants' actions, Plaintiffs are losing profits from lost sales of genuine product, are suffering a loss of enormous goodwill created in its Plaintiffs Registered Trademarks, and will continue to suffer such loss if Defendants are allowed to continue their illegal activity.

54. Upon information and belief, Defendants have knowingly and willfully engaged in their illicit activities in direct violation of Plaintiffs' rights and/or have shown a blatant

disregard for the same. For these reasons, this qualifies as an exceptional case under 15 U.S.C. § 1117(a).

55. Plaintiffs has suffered irreparable injury as a direct and proximate result of Defendants' wrongful distribution of the Counterfeit Product.

56. Plaintiffs have no adequate remedy at law.

57. Defendants' unlawful acts will undoubtedly persist without judicial intervention. As such, Defendants must be restrained and enjoined from further violating Plaintiffs' well-established rights in and to the Plaintiffs Registered Trademarks.

**FIRST CLAIM FOR RELIEF**  
**(Trademark Counterfeiting, 15 U.S.C. § 1114)**

58. Plaintiffs hereby reallege and incorporate by reference all prior allegations as set forth in Paragraphs 1 through 56.

59. Defendants have knowingly, intentionally, and without the consent of Plaintiffs used in commerce reproductions, counterfeits, and/or copies of the Plaintiffs Registered Trademarks in connection with the sale, offering for sale, distribution, or advertising of goods covered by USPTO registrations for the Plaintiffs Registered Trademarks. Such use is likely to: cause confusion or mistake or deceive consumers; cause consumers to believe Defendants' counterfeit merchandise is affiliated with, sponsored by, authorized or approved by, or is otherwise associated with Plaintiffs despite the fact that it is not.

60. Defendants' use of the counterfeit marks was willful and done with the knowledge that the marks are counterfeit, and as such, Defendants' acts constitute willful trademark counterfeiting in violation of Section 32 of the Lanham Act, 15 U.S.C. § 1114.

61. Defendants' acts constitute use in commerce of the Plaintiffs Registered Trademarks.

62. For the aforementioned reasons, Plaintiffs are entitled to: (a) damages for all of Defendants' profits derived from their unlawful conduct and/or Plaintiffs' lost profits from sales of genuine goods due to Defendants' conduct, trebled, to the full extent provided under Sections 35(a) and 35(b) of the Lanham Act, 15 U.S.C. § 1117(a)-(b), or alternatively, statutory damages in the amount of up to \$2,000,000 for each mark counterfeited as provided by 15 U.S.C. § 1117(c) of the Lanham Act; and (b) reasonable attorneys' fees, investigative fees, and pre-judgment interest according to 15 U.S.C. § 1117(b).

63. Plaintiffs have no adequate remedy at law for Defendants' ongoing wrongful conduct. Plaintiffs have been, and absent injunctive relief will continue to be, irreparably harmed by Defendants' actions.

**SECOND CLAIM FOR RELIEF**  
**(Trademark Infringement, 15 U.S.C. §1114)**

64. Plaintiffs hereby reallege and incorporate by reference all prior allegations as set forth in Paragraphs 1 through 56.

65. Defendants have knowingly, intentionally, and without the consent of Plaintiffs used in commerce reproductions, counterfeits, and/or copies of the Plaintiffs Registered Trademarks in connection with the sale, offering for sale, distribution, or advertising of goods covered by USPTO registrations for the Plaintiffs Registered Trademarks. Such use is likely to cause confusion or mistake or deceive consumers; cause consumers to believe Defendants' counterfeit merchandise is affiliated with, sponsored by, authorized or approved by, or is otherwise associated with Plaintiffs despite the fact that it is not.

66. Defendants' use of the infringing marks was willful and done with the knowledge that the marks are infringing, and as such, Defendants' acts constitute willful trademark infringement in violation of Section 32 of the Lanham Act, 15 U.S.C. § 1114.

67. Defendants' acts constitute use in commerce of the Plaintiffs Registered Trademarks.

68. For the aforementioned reasons, Plaintiffs are entitled to: (a) damages for all of Defendants' profits derived from their unlawful conduct and/or Plaintiffs' lost profits from sales of genuine goods due to Defendants' conduct to the full extent provided under Section 35(a) of the Lanham Act, 15 U.S.C. § 1117(a); and (b) reasonable attorneys' fees, investigative fees, and pre-judgment interest according to 15 U.S.C. § 1117(b).

69. Plaintiffs have no adequate remedy at law for Defendants' ongoing wrongful conduct. Plaintiffs have been, and absent injunctive relief will continue to be, irreparably harmed by Defendants' actions.

**THIRD CLAIM FOR RELIEF**  
**(Unfair Competition, False Designation of Origin & False Description,**  
**15 U.S.C. §1125(a))**

70. Plaintiffs hereby reallege and incorporate by reference all prior allegations as set forth in Paragraphs 1 through 56.

71. Defendants' sale, offering for sale, distribution, or advertising of goods bearing the Plaintiffs Registered Trademarks constitutes use in commerce of false designations of origin and false and misleading descriptions and representations that Defendants' counterfeit merchandise is affiliated with, sponsored by, authorized or approved by, or is otherwise associated with Plaintiffs despite the fact that it is not. As a result of Defendants' unauthorized use of the Plaintiffs Registered Trademarks, the public is likely to be misled and confused as to the source, sponsorship, or affiliation of Defendants' counterfeit merchandise.

72. Defendants' sale, offering for sale, distribution, or advertising of goods bearing the Plaintiffs Registered Trademarks constitutes unfair competition as it is intended to cause confusion and deceive consumers and trades upon the established reputation and goodwill of

Plaintiffs.

73. Defendants' conduct is willful, intended to reap the benefit of Plaintiffs' established goodwill, and violates Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), all to the severe detriment of Plaintiffs.

74. Defendants' acts entitle Plaintiffs to damages for all of Defendants' profits derived from their past unlawful conduct and/or for all of Plaintiffs' lost profits from lost sales of genuine goods due to Defendants' conduct, trebled, to the full extent provided under Sections 35(a) and 35(b) of the Lanham Act, 15 U.S.C. §1117(a)-(b), or in the alternative to statutory damages under Section 35(c) of the Lanham Act, 15 U.S.C. §1117(c).

75. Plaintiffs have no adequate remedy at law for Defendants' ongoing wrongful conduct. Plaintiffs have been, and absent injunctive relief will continue to be, irreparably harmed by Defendants' actions.

**FOURTH CLAIM FOR RELIEF**  
**(Federal Trademark Dilution, 15 U.S.C. § 1125(c))**

76. Plaintiffs hereby reallege and incorporate by reference all prior allegations as set forth in Paragraphs 1 through 56.

77. Defendants' use of the Plaintiffs Registered Trademarks or marks confusingly similar thereto in order to sell their products constitutes Defendants' commercial use in commerce of the Plaintiffs Registered Trademarks.

78. The Plaintiffs Registered Trademarks are world famous and distinctive. They achieved such status long prior to Defendants' activities complained of herein.

79. Defendants' use of the Plaintiffs Registered Trademarks on the Internet to advertise unauthorized merchandise constitutes tarnishment of the Plaintiffs Registered Trademarks.

80. Plaintiffs are suffering and will continue to suffer irreparable harm from Defendants' dilutive activities.

81. Defendants' acts as aforesaid are diluting the distinctive quality of the Plaintiffs Registered Trademarks in violation of Section 43(c) of the Lanham Act, 15 U.S.C. § 1125(c).

82. Defendants have intentionally and willfully appropriated the Plaintiffs Registered Trademarks and traded on Plaintiffs' reputations.

83. Defendants' wrongful acts of dilution will continue unless enjoined by this Court.

**FIFTH CLAIM FOR RELIEF**  
**(Unfair and Deceptive Business Practices,**  
**Tennessee Consumer Protection Act, Tenn. Code §§ 47-18-101 *et seq.*)**

84. Plaintiffs hereby reallege and incorporate by reference all prior allegations as set forth in Paragraphs 1 through 56.

85. Defendants' actions, practices, and conduct are unfair and deceptive. Defendants' actions, as described above, are likely to cause consumer confusion, or to cause mistake, or to deceive as to the actual origin, sponsorship, or approval of Defendants, their products, and/or their commercial activities with Plaintiffs, and thus constitute unfair or deceptive trade practices in violation of the Tennessee Consumer Protection Act, Tenn. Code § 47-18-104.

86. Defendants' deceptive acts, practices, and conduct affect the conduct of trade and/or commerce and constitutes a violation of the Tennessee Consumer Protection Act, Tenn. Code Ann. §§ 47-18-101 *et seq.*

87. Because of this deceptive conduct, Plaintiffs have been and will continue to be damaged both monetarily and in ways impossible to remedy through monetary judgment.

88. Plaintiffs are entitled to an award of actual damages resulting from Defendants'

violations under Tenn. Code Ann. § 47-18-109(a)(1). Plaintiffs are also entitled to their attorney's fees pursuant to Tenn. Code Ann. § 47-18-109(e)(1). Furthermore, because Defendants' wrongful acts are willful and/or knowing, Plaintiffs are entitled to treble damages pursuant to Tenn. Code Ann. § 47-18-109(a)(3).

**SIXTH CLAIM FOR RELIEF**  
**(Dilution under Tennessee Law, Tenn. Code § 47-25-513)**

89. Plaintiffs hereby reallege and incorporate by reference all prior allegations as set forth in Paragraphs 1 through 56.

90. The Plaintiffs Registered Trademarks are recognized around the world as demonstrating authentic, high-quality OtterBox® and LifeProof® products.

91. Through Plaintiffs' extensive use and promotion, the Plaintiffs Registered Trademarks are famous, as defined under Tenn. Code § 47-25-513, and was considered famous prior to Defendants' offer for sale, sale, and distribution of the Plaintiffs Registered Trademarks.

92. Defendants' use of the Plaintiffs Registered Trademarks, as described above, is likely to dilute the distinctive quality of the Plaintiffs Registered Trademarks.

93. Defendants' wrongful acts of dilution will continue unless enjoined by this Court.

**PRAYER FOR RELIEF**

**WHEREFORE**, Plaintiffs respectfully request that the Court order the following relief:

I. That the Court enter an injunction ordering that Defendants, their agents, servants, employees, and all other persons in privity or acting in concert with them be enjoined and restrained from:

a) using any counterfeit or infringement of the Plaintiffs Registered Trademarks to

identify any goods not authorized by Plaintiffs;

b) counterfeiting or infringing the Plaintiffs Registered Trademarks by importing, manufacturing, distributing, selling, offering for sale, advertising, promoting, displaying any products bearing any simulation, reproduction, counterfeit, or copy of the Plaintiffs Registered Trademarks;

c) using any simulation, reproduction, counterfeit, or copy of the Plaintiffs Registered Trademarks in connection with the importation, promotion, advertisement, display, sale, offering for sale, manufacture, production, circulation or distribution of any unauthorized products in such fashion as to relate or connect, or tend to relate or connect, such products in any way to Plaintiffs, or to any goods sold, manufactured, sponsored or approved by, or connected with Plaintiffs,

d) making any statement or representation whatsoever, or using any false designation of origin or false description, or performing any act, which can or is likely to lead the trade or public, or individual members thereof, to believe that any services provided, products manufactured, distributed, sold or offered for sale, or rented by Defendants are in any way associated or connected with Plaintiffs;

e) engaging in any other conduct constituting an infringement of the Plaintiffs Registered Trademarks, of Plaintiffs' rights in, or to use or to exploit, said trademark, or constituting any weakening of Plaintiffs' names, reputations, and goodwill.

II. That Defendants be required to deliver to Plaintiffs for destruction all unauthorized materials bearing any of the Plaintiffs Registered Trademarks in association with unauthorized goods and the means for production of same pursuant to 15 U.S.C. § 1118.

III. Requiring Defendants to pay to Plaintiffs such damages for all of Defendants' profits derived from their unlawful conduct and/or Plaintiffs' lost profits from sales of genuine goods due to Defendants' infringement, counterfeiting, false designation of origin, unfair competition trebled to the full extent provided under Sections 35(a) and 35(b) of the Lanham Act, 15 U.S.C. § 1117(a)-(b), or alternatively, statutory damages in the amount of up to \$2,000,000 for each mark counterfeited as provided by 15 U.S.C. § 1117(c) of the Lanham Act.

IV. Ordering that Defendants compensate Plaintiffs for the costs of this action, reasonable attorneys' fees, investigative fees, and pre-judgment interest according to 15 U.S.C. § 1117(b).

V. Plaintiffs be awarded treble damages and attorneys' fees pursuant to Tenn. Code § 47-18-109.

VI. Defendants be required to pay pre-judgment interest on all damages and profits awards.

VII. Directing that this Court retain jurisdiction of this action for the purpose of enabling Plaintiffs to apply to the Court at any time for such further orders and interpretation or execution of any Order entered in this action, for the modification of any such Order, for the enforcement or compliance therewith and for the punishment of any violations thereof.

VIII. Ordering that pursuant to 11 U.S.C. § 523(a)(6), Defendants be prohibited from a discharge under 11 U.S.C. § 727 for malicious, willful, and fraudulent injury to Plaintiffs.

IX. Awarding to Plaintiffs such other and further relief as the Court may deem just and proper, together with the costs and disbursements that Plaintiffs have incurred in connection with this action.

Respectfully submitted,

/s/ Timothy L. Warnock  
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*Pro Hac Vice Motion to be Filed*

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